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CONTACT US IN SINGAPORE

AEB (Asia Pacific) Pte Ltd
Tel. +65 6337 9300
E-Mail info@aeb.com.sg

CONTACT US IN THE UK

AEB (International) Limited
Tel. +44/1926/6230-50
E-Mail info@aeb-international.co.uk

Top News

New: sanctions lists screening in SAP® CRM

All companies must ensure they avoid any business contact with persons or organizations named on the official sanctions lists published by the EU and US authorities. AEB offers a series of compliance solutions – online, in ASSIST4 and in SAP® – to perform automated sanctions list screening.

Automated online screening: nightly and at time of input

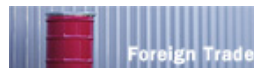
In addition to the screening of all business partner addresses directly within the SAP® system, AEB offers a new plug-in that provides automatic online screening of all contacts and business partner addresses in master data and documents right in SAP® CRM.

Already using sanctions list screening directly in your SAP® system?

SAP® CRM is a tool for managing your customer relationships and creating quotes. The new AEB plug-in closes the loophole that would allow you to send a quote to a prospective customer directly from SAP® CRM without checking the address manually. From a legal perspective, merely submitting a quote to a listed person can be interpreted as intent to commit a criminal act.

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Foreign Trade



AEB offers online solution for EMCS

Following the launch of the Excise Movement and Control System (EMCS) on 1 April 2010, registered consignors and operators of bonded warehouses have only seven months left until the scheme becomes mandatory.

Designed to replace the current paper-based system, EMCS is a computerised structure for recording in real-time the movement of excise goods between EU member states, which have not yet been released for consumption and for which excise duties have yet to be paid. From 1 January 2011, EMCS will replace the paper document that currently must accompany such movements (the Administrative Accompanying Document, or AAD) with an electronic document (the e-AAD).

EMCS|XPRESS, a new module for the UK that allows you to discharge EMCS movements, will be available at the end of May. Another module, which will allow you to submit EMCS movements in the UK, is planned for the fall of 2010.

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Reminder: submission of re-authorization form C&E 48A to operate UK Customs Simplified Procedures

We would like to remind all customers operating in the United Kingdom under "Simplified Procedures" for import and export of the upcoming legislation changes and the requirement to re-apply for their authorizations. Please refer to the following procedures:

- Simplified Declaration Procedure and Local Clearance Procedure for exports
- Simplified Procedures for imports (Customs Freight Simplified Procedures)
- Single Authorisation for Simplified Procedures (SASP)

Please remember that companies holding a valid AEO certification are entitled to simplified procedures for these and similar legislation changes. The deadline to re-apply to HMRC for the respective authorization is June 30, 2010.

Contact us to learn how AEB can help you to attain AEO status: info@aeb-international.co.uk

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Supply Chain Management and Logistics



The Fresh Connection: interim assessment after round 2 of 7

The first two rounds of the SCM competition "The Fresh Connection" are now complete. The AEB team – with members from two countries and three different departments competing against the other primarily local teams – is working diligently on strategic and tactical decisions to improve the struggling company's ROI.

Darren Travers of AEB UK is one of the team members: "Probably the key challenge in the competition is the difficulty of forecasting: Will customer demand for certain products increase or decrease in the next round? Should one choose the safe way and increase safety stocks or rather focus on reducing general stock costs?" But no worries: for the most difficult decisions, the interactive game offers its participants the option of acquiring software solutions to mitigate the unreliability of forecasts – just like in real life! The AEB team managed to finish the week of May 10 in fifth place. The team has achieved an ROI of 5.32% this week, while the current leaders have a 10.9% overall ROI.

The final event and conference will be held on Thursday, July 8, at Wroxall Abbey in Warwickshire. More information: www.thefreshconnection.co.uk

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Export Controls and Compliance



Final part of export law series – Question 6: What is the difference between the various license processes?

If the export control check shows that the planned export requires a license, it is worth checking whether your specific case qualifies for special privileges such as general licenses in German or EU contexts or license exceptions in the US context. Only where no general license can be applied should you submit an application for an individual export license. The relevant authority in the UK is the Department for Business Innovation & Skills (BIS) Export Control Organisation, while in the US the BIS (Bureau of Industry and Security) is in charge of granting licenses for dual-use goods. As of August 2008, applications to the United States BIS for a (re-)export license must be submitted online using the SNAP-R process. SNAP-R is designed as an end-to-end process with the objective of a fully electronic application procedure.

Under UK law, the default procedure is to apply for an individual export license (Standard Individual Export Licence). Under certain conditions, you may be able to apply for an Open Individual Export Licence (OIEL), which are normally valid for 5 years. Under US law, approval of the application is followed by the issuance of a computer-generated license that includes a license number and an expiration date. The license is typically valid for two years. The BIS can make the license contingent on certain provisions – time limits, conditions, rights of revocation, stipulations or provisos – to adapt the license to the specific circumstances of the transaction in question.

All the question and answers can be found on the AEB website under >> [Products](#) >> [ATC](#) :: [Series](#) >> [ATC](#) :: [Export Controls](#) >> [U.S. \(re-\)export Q&A](#).

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News and Events



May Event in Singapore on Supplier Management

As part of the Insights series, ProcurementAsia is hosting an event on May 26, 2010, in the Asian Civilisations Museum in Singapore entitled "Managing supplier relationships: insights to minimise risks and create a sustainable relationship with your partners."

The event will address all the factors and challenges surrounding this topic, approaching the issue from three different angles:

- Strategies for success: the industry at a glance
- Mitigating risk through good SRM: advice from a fellow practitioner
- Strengthening relationships through IT

AEB is proud to have Dr. Torsten Mallée and Markus Meissner appearing as guest speaker and special panelist during this important industry gathering, which is currently expecting around 145 guests in attendance.

Please refer to the magazine's website for complete details: www.procurement-online.com/node/2287

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Review: AEB joins SAP at Quick Wins Event in Dublin

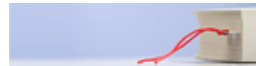
On April 29, as part of the AEB SAP Packaged Services initiative, AEB International Ltd. participated in the Quick Wins Event run by SAP Consulting. The event took place at the Clarence Hotel in Dublin and focused on Packaged Services offered by both SAP and partners such as AEB International. It was a "day of presentations" to advise and update existing SAP clients on currently available products within SAP Packaged Services and introduce the participating software partners.

Iqbal Pannu, Project Manager at AEB UK, introduced AEB International's portfolio within SAP Packaged Services and held a 15-minute presentation on export and denied-party address screening as part of SAP's info section on "governance, compliance and risk management solutions." Pannu's presentation was very well received by the audience and generated great interest.

During the follow-up discussion, Pannu was able to detail the ever-increasing importance of compliance in today's global networks and position AEB International as not only a leading provider of supply chain solutions but also an expert consultant on regulatory compliance requirements.

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Publications



Logistics Manager on trends in warehouse automation

In its May issue, the UK magazine *Logistics Manager* published an article on companies' willingness to invest in warehouse automation. The article, entitled "Return of the robo-shed," includes commentaries from AEB Sales Manager Gursh Atwal, who was asked to comment on the extent to which the interest in automation has increased as the financial situation begins to settle. Atwal is quoted on pages 3 and 4 of the article.

Atwal also gives his opinion on how far companies are looking to extend the life of existing systems. AEB's warehouse management solutions expert says that "while updating current systems is always a more financially attractive alternative to a new system, new business requirements and ideal workflows must be carefully measured against the existing system's design and purpose, as there is a fine line between extending a system to perfection and pushing it outside of its initial scope."

[>> Read the whole article](#)

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ProcurementAsia helpline: tips for improving inventory

The May issue of ProcurementAsia features Dr. Torsten Mallée, General Manager of AEB Asia Pacific, who addresses the question of how to improve a company's liquidity through stock optimization.

Though acknowledging the complexity and variables to be considered with such a topic, Mallée breaks down his feedback into three key aspects for planning a stock optimization process: internal communication, external communication and improved visibility.

[>> "Inventory management" PDF](#)

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