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Logistics Manager publishes warehouse article and includes quotations from AEB UK's warehouse management expert. Read article "[Return of the robo-shed](#)"

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AEB's Dr. Mällée and Markus Meissner talk about efficient collaboration through IT: Singapore, May 26 >> [More information.](#)

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Top News

U.K. legislation changes – impact of AEO status

Upcoming changes to legislation in the United Kingdom will affect all traders who are authorized to operate Simplified Procedures for import and export. Traders holding certain existing authorizations must re-apply to HMRC by June 30, 2010, unless they hold an AEO authorization. The changes apply to the following procedures:

- Simplified Declaration Procedure and Local Clearance Procedure for exports
- Import Simplified Procedures (Customs Freight Simplified Procedures)
- Single Authorization for Simplified Procedures (SASP)

Required standards similar to AEO

The new standards required of businesses that already operate (or wish to apply for) Customs Simplified Procedures are broadly similar to those that AEO applicants are required to meet (customs simplifications). They focus on a trader's accounting and logistical procedures, customs compliance and financial solvency. Traders will be required to demonstrate to HMRC that they meet the criteria and have effective, documented procedures covering the part of the business that operates Simplified Procedures. The re-application form is available on the [HMRC website](#).

Quicker procedures for AEOs

Those traders who are already AEOs will find the re-authorization process much quicker, as will AEOs submitting a new application to operate Simplified Procedures. Details on what traders need to do are available in [HMRC's information paper](#).

Traders who have not yet submitted an AEO application should seriously consider doing so before June 30, 2010. By demonstrating compliance with the AEO standards and AEO authorization, they can avoid going through the re-authorization process for any Simplified Procedures they currently operate and will also be able to enjoy the additional benefits of AEO.

AEB helps companies become AEOs

Please contact us to find out how AEB solutions can assist you in this process: info@aeb-international.co.uk

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Supply Chain Management and Logistics



Stuttgart: AEB invites students and young professionals to Beer Game

A playful simulation of the ups and downs of a supply chain followed by informal shop talk with logistics experts: Logistics Day at AEB in Stuttgart on April 15 offers students and – new this year – young professionals more than just a glimpse into the world of logistics. Players slip into the roles of brewers, beverage wholesalers and beverage retailers. Winning this supply chain game depends on perfect coordination by everyone on the team. But participants don't just relax and have a drink when the Beer Game is over. Logistics experts from the business world, consulting firms and the IT sector are on hand to share insider secrets. The role of IT is given its due, with a look at how a logistics system can help prevent the bullwhip effect from occurring in the first place. On Logistics Day, AEB offers young professionals the opportunity to experience the bullwhip effect in an entertaining context and exchange real-life experiences.

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Export Controls and Compliance



New “Export Controls US EAR” module now available

The Export Controls US EAR module, now available for ATC :: Compliance and the Compliance Engine, makes it possible to run export control checks based on United States Export Administration Regulations (US EAR) and includes the following functionalities:

- Material classification through input of the Export Control Classification Number (ECCN) or EAR99
- Embargo check against country ISO code (based on the embargo list published by BIS/ OFAC)
- Check of license requirements based on the ECCN and automatic blocking of critical documents or transactions in the SAP® system
- Check of potential applicability of U.S. license exceptions
- Option of configuring a particular profile to check only embargoes (without ECCN, without intended use, etc.)

In addition, the existing module *Export Controls DE* has been improved and made more user-friendly. Please contact your AEB representative if you are interested in this new module.

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Newsletter series on export law – Question IV: How do I classify my goods under U.S. law (EAR)?

Knowledge of the specific ECCN for the object to be (re-)exported is the basis for determining the necessity of an export or re-export license from the BIS (Bureau of Industry and Security). Correct ECCN classification of the U.S. product or of the U.S. share of a foreign product is thus the prerequisite for determining the licensing requirements. There are various ways to obtain the ECCN:

- Use the information provided by the U.S. supplier (risky, but common)
- Use your own classification based on the alphanumeric directories of the Commerce Control List (CCL)
- Submit a formal classification request to the BIS using the SNAP Redesign (SNAP-R) electronic process

Classification can yield the following results:

- No ECCN list item available
- EAR99 general classification
- Goods subject to control by other U.S. agencies

The licensing requirements for a particular export or re-export are derived from the Export Control Classification Number (ECCN) in conjunction with the classification of the destination country in the “Commerce Country Chart” (CCC). All ECCNs are listed in the Commerce Control List (CCL), the latest version of which can be found at www.access.gpo.gov/bis/ear/ear_data.html.

In the April newsletter, our topic will be: What comes next after classification?

All the question and answers can be found on the AEB website under >> [Products](#) >> [ATC](#) :: [Series](#) >> [ATC](#) :: [Export Controls](#) >> [U.S. \(re-\)export Q&A](#).

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 **News and Events**



AEB is AEO

AEB passed audits conducted by the main customs offices of Stuttgart and Bielefeld and was awarded the AEO “Security” certificate on March 5. The testing process examined security precautions in how data is accessed and archived and how buildings and data are protected. Both locations – Stuttgart and Soest – underwent auditing that examined their access controls, administration of keys and defined security management processes.

“As a software company, we may not have warehouses or loading docks, but our customers trust us with their customs and foreign trade data. This makes us part of the supply chain,” explains Jochen Pröckl, customs director at AEB. “The fact that AEB helps other companies achieve AEO status was one more reason for us to attain certification ourselves. This signals to our customers that they are in good hands with AEB,” says Marcus Puschke, AEO certification project manager and in-house counsel at the AEB’s consulting subsidiary AOB. AEB offers Web-based tools that simplify the process of AEO certification. Contact the AEB office in Warwick for more information on these solutions.

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Review: Supply Chain Forum at Whittlebury Hall

AEB U.K. – represented by General Manager Mark Brannan – hosted a series of 24 very successful one-on-one business meetings at the Supply Chain Forum event on March 2. The Supply Chain Forum at Whittlebury Hall draws over 100 of the U.K.’s leading logistics & supply chain professionals and over 40 top providers of logistics & supply chain solutions. The 24 companies whose representatives Mark Brannan met include such high-profile names as Ericsson, L’Oreal, JohnsonDiversey, General Motors, Orange, Dyson and Kraft Foods. The level of interest in the AEB portfolio was very high, and quite a number of companies expressed a strong interest in follow-up meetings at their offices to discuss products such as Warehouse Management, Monitoring & Alerting, Freight Management, Carrier Management, Customs Management and TTA Validator. Mark Brannan’s assessment: “It was a very successful day that earned AEB U.K. good contacts for the future. It also provided us with another opportunity to raise our brand profile in the U.K.”

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Seminar in Singapore: Gearing Up SCM

AEB is partnering with Crimson Logistics, Trade Exchange and Creative World to conduct a seminar in Singapore on March 26 and 31. This schedule comprises four separate sessions with 150 participants each – an impressive 600 attendees overall. This event focuses on the importance of productivity and compliance in supply chain management. The role of these two factors cannot be underestimated as ever more companies adopt SCM to gain a competitive edge in global markets. Highlights of the seminar will include a presentation about Trade Compliance and a demo of the Compliance|XPRESS service offering on the TradeXchange platform.

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Publications



Tips for going green: February helpline in Procurement Asia

The February issue of Procurement Asia featured Dr. Torsten Mallée, General Manager at AEB Asia Pacific, who explained the choices and challenges companies face when they decide to become more environmentally friendly and sustainable – in short: “go green.” Mallée suggests embracing the challenge of reducing greenhouse gases as an opportunity to save money. Once the easy questions have been addressed (Is it really necessary to leave the lights on after the employees have gone home?), there are still various aspects of IT and logistics where potential savings can be found. Consolidating transports and changing the distribution strategy are just two approaches Dr. Mallée outlines.

>>Helpline article *Green Supply Chains* in February's Procurement Asia

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