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TIME TO INVEST?

Logistics Manager publishes warehouse article and includes quotations from AEB UK's warehouse management expert. Read article "[Return of the robo-shed](#)"

BOOSTING YOUR SUPPLY CHAIN

AEB's Dr. Mallée and Markus Meissner talk about efficient collaboration through IT: Singapore, May 26 >> [More information.](#)

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Top News

AEB viewpoints in demand: in the U.K., Asia and Germany

Many know AEB as a developer of software for customs processes. But that's only half the truth. In Germany, AEB has since established itself as a leading provider of software and services for foreign trade and logistics. Increasingly, AEB managers are consulted to shed light on complex technical issues. While the focus in Germany is often still on customs, logistics issues tend to dominate on the international front. The growing number of published articles in trade journals is for us an acknowledgment that AEB's expertise is a valued asset.

Focus on supply chain execution, warehouse management, transport management

The U.K. magazine *Logistics Manager* spoke with Mark Brannan, General Manager of AEB International Ltd., about the use of supply chain execution systems. He stresses the importance of visibility throughout the supply chain and the need for early warning mechanisms. Brannan also spoke about the future of SaaS (software as a service) solutions.

>> [Logistics Manager „Are you getting your fair share“](#) (PDF, 1,9 MB)

Torsten Mallée's column is now a regular feature in Procurement Asia magazine.

The [March helpline](#) examines the topic of visibility.

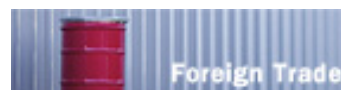
The [April helpline](#) focuses on lean supply chain management.

Dr. Mallée is also well informed when it comes to transportation management systems (TMS). In the March/April issue of *Logistics Insight Asia*, the General Manager of AEB Asia Pacific describes the diverse requirements among businesses and what a TMS must offer to address these needs. Mallée paints a picture of the unique situation in Asia with its low labor costs and illustrates in great detail the benefits of leveraging IT support in the selection of a carrier: The opportunities for improving service quality and customer satisfaction and realizing potential savings depends on the degree to which a company supports its processes with IT. An enlightening article, and not just for companies operating in Asia:

>> [Logistics Insight Asia Finding your TMS](#) (PDF 280 KB)

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Foreign Trade



Switzerland: phase-out of VAR procedure on March 30, 2010

The Simplified Export Control (VAR) procedure was phased out as scheduled on March 30, 2010. Companies that formerly relied on the VAR procedure for their exports had to change over to another procedure effective April 1, 2010. As the old VAR authorizations were phased out, companies were encouraged to switch to e-dec Export, Switzerland's electronic export procedure. AEB is also represented with installations in Switzerland. With AEB solutions, our customers can submit their export declarations to the Swiss customs authorities from directly within ASSIST4 or SAP®.

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Supply Chain Management and Logistics



ASSIST4 Monitoring & Alerting Release 3.0 now available

ASSIST4 Monitoring & Alerting, as part of the AEB logistics suite, helps companies plan, monitor and continually improve all their logistical processes. The solution makes it possible to integrate all types of IT systems and all the companies involved in the supply chain (carriers, suppliers, customs agencies, etc.) while accommodating a wide range of process models and offering comprehensive transparency across all transactions and events. This transparency extends from before goods receipt to after goods issue, opening up entirely new opportunities to control and fine-tune your processes.

ASSIST4 Monitoring & Alerting Release 3.0 has been available since early April. The major innovation in this version is the Order Fulfillment Planning area. Here you can schedule the logistical process with its individual process steps, giving you early insight into consequences that affect the entire supply chain. This functionality expands the current scope of Monitoring & Alerting in the area of planning, monitoring and support of logistical processes along the entire supply chain.

To learn more about ASSIST4 Monitoring & Alerting, contact your AEB sales representative. We'll be happy to show you how you can use ASSIST4 Monitoring & Alerting to enhance the logistics within your company and beyond.

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Carrier link to GLS supports 2D bar code and “nosave” process

GLS offers high-quality parcel and express services and value-added logistics solutions – and the ASSIST4 carrier link lets you tap into these services. ASSIST4 uses the GLS Box to create labels and communicate with GLS. Now, ASSIST4 also supports the creation of 2D bar code labels. The 2D bar codes communicate all the services and service combinations and can be processed better, more easily and more reliably by GLS. This extra information helps minimize delivery errors, making your customer deliveries more reliable.

The GLS carrier link now also supports the latest version of the GLS interface, so you can benefit from the “nosave” process. This means that the label data is stored only temporarily on the GLS Box. At the end of each day, all data is sent once more to the GLS Box and from there to GLS. GLS recommends that customers use the new interface. Contact AEB Support if you wish to upgrade your ASSIST4 GLS carrier link to accommodate the new procedure.

Contact your AEB sales representative if you wish to integrate GLS services into your ASSIST4 configuration.

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AEB team to compete in “The Fresh Connection”

The Fresh Connection is an online game launched in the U.K. and Ireland by SCALA Consulting and developed and supported by supply chain management experts. The competition officially started on April 12 and consists of six rounds in six weeks. Project teams from major brands worldwide are competing against one another, trying to save a fictitious fruit producer from bankruptcy.

AEB is not only a proud sponsor of this game but has also entered its very own project team to join the competition. The AEB team consists of James Bennett, Project Management, Warwick, U.K.; Darren Travers, Project Management, Warwick, U.K.; Nina Hummel, Product Program Management, Stuttgart, Germany; and Cedric Bergmann, Sales Germany, Stuttgart, Germany. We’re excited to be part of this game and are looking forward to the challenge! For more information on The Fresh Connection, please visit:

www.thefreshconnection.co.uk

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Export Controls and Compliance



Newsletter series on export law – Question V: What comes next after classification?

The Export Control Classification Number (ECCN) includes a code indicating the reasons for control: AT (anti-terrorism), NS (national security), etc. The next step is to determine whether the control reasons, in combination with the destination country, produce in a license requirement. The critical question: “Is there an ‘X’ in the box?” For this, you need to consult the Commerce Country Chart (CCC) and check whether the control reason cited in the ECCN is checked for the country in question. If so, a U.S. license is needed except where a “license exception” can be applied.

Exports that fall under the EAR99 general classification do not usually require a license. EAR99 covers all goods that are not listed and also do not fall under the scope of EAR or the control of other U.S. authorities. One BIS employee described such items as “just everything else” – from paper clips to tires. EAR goods are typically not subject to any export control under German law, but the situation is different under U.S. law. Transactions involving EAR99 goods may be subject to approval by U.S. authorities or be prohibited in all instances, especially in deliveries to countries under embargo, to denied persons, for prohibited end uses or to banned end users. But in most cases, the export and re-export of EAR99 goods do not require a license.

By the way: As already outlined in the March newsletter, AEB also offers an export control solution for U.S. export law, so you can automatically check for embargoes and license requirements.

All the question and answers can be found on the AEB website under [>> Products >> ATC :: Series >> ATC :: Export Controls >> U.S. \(re-\)export Q&A.](#)

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News and Events



Singapore: seminar by AEB on SCM

AEB partnered with CrimsonLogic, CrimsonLogic eTrade and Creative eWorld to sponsor a seminar in Singapore on March 30, 2010. The one-day session brought together 90 participants to discuss topics such as trade compliance services by CrimsonLogic eTrade and the introduction of SysFreight by Creative eWorld. Dr. Torsten Mallée, General Manager of AEB Asia Pacific, gave a very well-received speech on the topic of “Trade Compliance with AEB.” Danny Hoe, Senior Business Development Manager of AEB Asia Pacific, expanded this topic with a live demonstration of the AEB product COMPLIANCE||XPRESS on the TradeXchange platform, which generated great interest in the audience. Dr. Mallée’s conclusion: “AEB received very good feedback from leading supply chain operators within the local industry and was able to generate several quality leads.”

For pictures of the event please refer to the [news on the website.](#)

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Publications



German publications on information logistics and AEO

InThe German logistics and transport publication "DVZ" published an article by Markus Meissner, AEB executive and Head of Product Development, on the topic of information logistics and how IT helps prevent disruptions to the supply chain, including an illustration of how an event management system works:

>> [DVZ „IT Prevents Disruptions to Supply Chain“](#)

The trade journal *Asia Bridge* took up the topic of the Authorized Economic Operator. Dr. Lison explains the AEO concept and outlines the key milestones in the relationship between the EU and China.

>> [Asia Bridge „Exporting with a Seal of Approval“](#)

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